



See Pg.-4 for Dr. Di-
Como's Veranda
Chronicles Column

Philatelic Society of Lancaster County



The James Buchanan Chapter (#173) of the
American Philatelic Society
American Topical Assn., Chapter 118
Member, NY Federation of Stamp Clubs

Wednesday, 8 May and Thursday, 23 May 2019

Bourse Opens at 6:30 p.m. Business Meeting at 7:00 p.m.; Presentation follows.

Wayne Heim, Host; Doug Milliken, Permanent Greeter

8 May: The History of Printing on Stamps: A Topical Study-Joseph Sullivan

Joseph Sullivan is a lifelong, worldwide stamp collector with special interest in the graphic arts and printing as related to philately. He is also a serious collector of Poster Stamps. Joe is a member of the APS, ATA, Baltimore Philatelic Society, Graphics Philately Association, and Europa Study Unit. He is the editor of and contributor to *Philateli-Graphics*, the award-winning quarterly journal of the Graphics Philately Association. Within the last year, he created the stampsite.org website where he writes regularly about philatelic topics that particularly interest him (and hopefully you too, so check it out.) Joe is also an ATA Ambassador and annual

participant in Volunteer Week at the APS.

Professionally, Joe's career has consisted of work in graphic design, photography, printing, printing management, and consulting. This background leads directly to the program, "The History of Printing on Stamps," which he will be bringing to PSLC. The talk will trace the development of printing from its earliest appearances, through a variety of substrates, different reproduction methods, and technological developments to today's era of digital reproduction. You'll see the printed word and illustration on stamps as well as some of the printing devices and the equip-

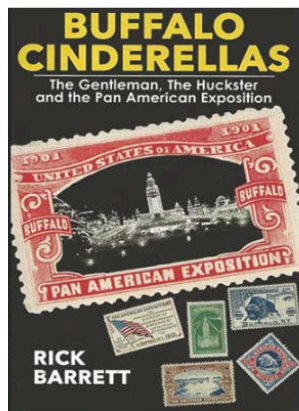
ment that they used over the centuries. It's all on stamps.

A highlight of Joe's philatelic involvements in recent years is attendance at the annual PSLC baseball outing to watch the Lancaster Barnstormers. It is especially enjoyable when they win.



23 May: *Buffalo Cinderellas*-Rick Barrett

PSLC is pleased to have author **Rick Barrett** speak to us tonight about his recent book (2018) *Buffalo Cinderellas: The Gentleman, The Huckster and the Pan American Exposition*.



This book and presentation will fill several needs. For those who like biography, there is the story of these two men, juxtaposed through their roles at the fair...Both produced promotional labels (also known as Cinderellas) for the Buffalo Expo.

One went on to become a stamp dealer and publisher of worldwide reputation with a specialty in the Confederate States. He was known for his catalogs.

The other man, the Huckster turned to a variety of philatelic related pursuits, some of them very shady. When finally convicted, it was for what is known as stamp washing. This is the taking of used stamps and using chemical means to remove the cancels to sell as mint stamps,

mostly for postage. Finally imprisoned, he died shortly after his release in 1930.

Both presidential historians and World's Fair buffs will be sated. The coverage of the 1901 Pan American Expo in Buffalo, NY is excellent.

Unfortunately, U.S. President William McKinley was shot by an anarchist on 6 September 1901 and died a week later.

Finally, there is the discussion of the fabrication and sales of the beautiful labels as seen below.



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**Visitors are Always
Welcome**

PSLC meets the 2nd Wednesday of the month (except August) at the Crossings Meeting Room, Landis Homes, 1001 East Oregon Road, Lititz, PA 17543 at 7:00 pm. Dues are \$10.00 a year. For club information call Paul Petersen at 717-299-5640

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1st Grade Presentation

By Scott Ney

Recently, I had the honor of visiting my daughter's 1st grade class to talk about stamp collecting. The teacher was very receptive to the idea from the start, and I was pleasantly surprised to see four or five hands go up when I asked the children if anyone collected stamps. Indeed, I told them that stamp collecting was once the most popular children's hobby, which the many of us who started collecting as kids can attest to.

In preparation for my visit, I put together identical packets for each of the students. The packets included a few of my favorite stamps to talk about, inexpensively mounted on a manila envelope, a paper I prepared with comments about each of them to help the students remember their significance, an envelope of loose Prexies, and a Lancopex advertising postcard provided by the club.

The students were very attentive and engaged throughout our discussion, and I was able to make my 20 minutes with them a learning experience for all of us. In talking about my favorite president, Thomas Jefferson, and my favorite stamps of the Bicentennial, I found that a few of them might have an aptitude for history. We even practiced counting by fives on an old block of German inflation stamps. When I told them about FDR, our stamp collecting president, and his "Win the War" stamp, I found that they had an awareness of their grandparents and other family members who have served in the military.

Talking about an assortment of a dozen loosely related stamps provided an opportunity for the children to explore several different disciplines, and my hope is that, like Jefferson, they become curious about the many different things life has to offer them, and take from that a life-long interest in learning. Perhaps a few of them were able to make it to our Lancopex show, which the teacher helped me to promote, and choose some stamps to use to start or add to their own collection?

One of the books that I showed the students was the Boy Scout (BSA) Stamp Collecting merit badge pamphlet. The recent past and →

April Minutes and Treasury

Diane Meek & Lou DiFelice

Opening & Program: At 7:00 Dr. DiComo introduced guest Speaker, **Bill Schultz** along with **Mark Schwartz** and **Alan Warren** who accompanied him from Philadelphia. Bill's presentation was entitled **The Joys of Philately**. Here he shared some of his best finds and surprises and his help to an exhibitor to compile a postal history of the POW mail at Ft. Delaware.

Business Meeting: Dr. C. began at 8:00 pm. with some announcements. The Lancaster County Postcard Club sent PSLC a \$100 donation for providing them a presence on our website. The Passport to Discovery program at The North Museum just got underway with great success.

Membership: **Barbara Buchanan** introduced tonight's visitors including Florence Kochenburger, Lois Landis, Chuck Seidel, and George Hanber. Some PSLC members are still in arrears with their 2019 dues. Tonight's attendance was 57½.

March Minutes and Treasurer's Report: These were approved unanimously by voice vote.

Lancopex (26-27 April): **Paul Petersen** passed around the final sign-ups for ■Lancopex volunteers and ■Stamp and Cover Displays.

→current statistics behind the badge might be an indicator of the general state of the hobby with young people. In a good year, only about 800 to 1000 scouts are currently earning it. However, in the history of the BSA, almost 400,000 boys have earned it (the APS worked with the BSA to develop the badge in 1922). With the BSA program having recently been opened up to girls, there's an even bigger pool of potential candidates.

My daughter's teacher told me that she was going to give her stamp packet to her son, who has a stamp collection housed in an album that someone gave to him. I've thought about how one can despair about how little market value the most common items in our collections have, or that one can use that as motivation to provide an inexpensive philatelic gift to a special child in our lives; the value of a small packet of stamps to a child's imagination could be enormous!

Truys Greiner announced that she would be covering the lunches at Lancopex for dealers and club volunteers for the day(s) they work. This was followed by a round of applause.

Dinner with the Speaker: Paul shared that there were 18 present at dinner this evening with speaker Bill Schultz. He passed around sign-ups for dinner with the May speakers, **Joe Sullivan** on 8 May and **Rick Barrett** on Thursday, 23 May. He will follow-up by email. These will be held at 4:15 pm at Fiorentino's at the Lancaster Airport.

Door Prizes: The variety of door prizes included two decks of playing cards with a philatelic theme, a philatelic brandy snifter, APS jigsaw puzzle, a sheet of the newly released USPOD•WPA post office art, and a USPOD Note Cards. Congrats, all.

50-50 Drawing: \$110 was split between PSLC and the winner, **Truys Greiner**.

Treasury: 1-31 March 2019

Opening:.....\$5,457.17
Income:.....\$1,130.00
Expenses:.....\$604.82
Closing:.....\$5,982.35
2CDs:.....\$5,789.08

Below is my daughter's desktop with a packet ready to go. ↓



A packet was prepared for each student in the class.



Included are Scott's favorite stamps and a page with comments for each of them, a glassine with Prexies, and the Lancopex advertising card.

Club Notes

Programs, Hosts, Shows, and Events

2019 Programs

8 May: The History of Printing on Stamps-A Topical Study. Joseph Sullivan. Wayne Heim, Host

23 May: *Buffalo Cinderellas*. Rick Barrett. Host: TBA

12 June: Club Auction

10 July: From the U.S. to Farther India & Back Again: A Five Month Journey in 1856-1857. Dr. Charles J. DiComo

14 August: Club Picnic: Freedom Memorial Park, Millersville, PA

11 September: Club Auction. Mike Marino and Joseph Berlin, Co-Hosts

9 October: Czeslaw Slania, Master Engraver-II. Dave Hunt. Lou DiFelice, Host

13 November: Open House and One-Page Exhibits. Len Kasper and Paul Petersen. Diane Meek, Hostess.

December: December Dinner. Deb Ehleiter & Co. TBA

2020 Programs

8 January: Club Auction.

12 February: The Development of Perforations on U.S. Postage Stamps, 1855-1857. Dr. Charles DiComo

11 March: The U.S. 1933 Byrd Antarctic Stamp: Production, First Day & Other Uses. Alan Warren

9 April: Exploring Postal History. Bill Schultz

13 May: Canada's Role in Union & Confederate Postal Cross-Border Mail during the U.S. Civil War. Ron Majors

13 October: 1) GB Stamped to Order Stationary and 2) Royal Household Official Mail. Dave Hunt

2019 Shows/Events

Some Sunday Stamp Shows: 30 June, 27 August, 27 October, 15 December. Farm & Home Center. 1383 Arcadia Road, Lancaster, PA

Lancaster County Postcard Club: 20 May. "Construction of Safe Harbor Dam 1930-31." Mark Arbogast. Farm & Home.

Red Rose Coin Club: Thursday, 16 May. "On the fence about grading." Brian Callahan. Farm & Home Center.

Stamp & Cover Displays at Show

There was greater participation this year than in '18 with 12 members contributing 19 displays (20 frames) ranging from one four frame display to five one-page displays. The following are in alphabetical order (The number of pages is in parenthesis).

Joe Berlin: First Day Covers and Picture Postcards of the 1939 New York World's Fair. (32) (↓)



Joy Bouchard: Music (1), Telephones (1), and Mail on Stamps (1).

Charles DiComo, PhD: Wafer Seals on U.S. Letters and Covers 1840-1860. (16)

Lou DiFelice: Favorite Covers Spanning over 70 Years (13) (↓)



Jay Eberly: Dwight David Eisenhower, Part-II (16) and Three-Dimensional Stamps (10)

Lucy Eyster: Inkwells on Picture Postcards (10)

Chuck Kilgore: Space on Stamps & Covers (32)

Hal Klein: Color Varieties & Types of the Two-Cent Baby Banknotes (64)

Tom Nicholls: The 1936-7 Army Navy Commemorative Issue (16)

RD Noble: Silent Pre-cancels (20) and Special Covers of Lancaster County (12)

Paul Petersen: Stamps, Cinderallas, and Other Ephemera of the '39 NY World's Fair (32), Stamps on stamps (1), and Maps on Stamps (1)

Bob Witkosky: German Horseshoe Cancels (16), Camel Post Stamps of Sudan (8), and Alaouites: A Small Window in Time (8).

Lancopex '19 in Review: Another Great Show

It was the usual start to the annual show at 4:15 at the storage facility with Bill and Paul complaining about the boxes of exhibit frames getting heavier again this year! But they were pleased that the promised rain did not appear.

Once at the Farm & Home Center, they were met with the regulars who were deciding how the table layout should go. There, too, they found the tables to be heavier!

But once the doors opened on Friday morning, attendance grew to a record level; ditto on Saturday. (See separate article regarding the results of the dealer survey.) 241 ticket holders plus many club members visited the show. This is up from 233 last year.

This year we offered a "Club Special." Join for 2019 and 2020 is free!! This must have worked as we got 10-11 new members compared to the 3-4 we typically enroll each year at the show.



You can see our signs (↑) at registration staffed by **Dennis Shumaker** and **Dennis Bouchard**.

We added a special table for information and recruitment for APS and ATA where PSLC has membership. This was previously done at the Show Cover and Donations Sales Table, but there is enough literature to give out that it needs its own space.



Lucy Eyster (↑) staffed this table the entire show. And when she wasn't talking about the national societies, she was making stamp packets for them.

While we have discontinued competitive exhibits in favor of club members' stamp and cover displays, there has been solid contribution each year. (See the separate coverage of our stamp & cover displays to the left.)

Below art the three one-page displays by **Joy Bouchard**.



Her topics included Music, Telephones, and Mail on Stamps.

Len and Karen Kasper's Catering always gets good ratings. Always homemade, Karen shops at several places to get what is just right.



This year some of the featured entrees included pulled pork, meatball subs, sausage and peppers, a variety of cold sandwiches, and a new one for 2019, giant hot dogs! Her signature sides include her potato salad, macaroni salad, lemon bars, and brownies.

Thirty-eight PSLC club members worked the show from set-up on Thursday night through breakdown on Saturday evening.

Below ↓ **Mike Matus** (seated left) and **Peter Baney** staff the Registration Table.



Working the Cachet and Donations Sales Table is **Mike Shirley** and **Deb Ehleiter**. ↓



And then below are our usual suspects. From L→R are **Doug Milliken**, **Lee & Barbara Buchanan**, and **Ron Hess**.



The dealers are the mainstay of our show. Below are **Brian** and **Patty Engler** who have served us for years. Many recall their daughter as a little child playing behind their stand. They just shared that she is 29!



When club member **Mike Marino** retired a few years ago, he became a stamp dealer, grew his business, and now has a business sign. ↓



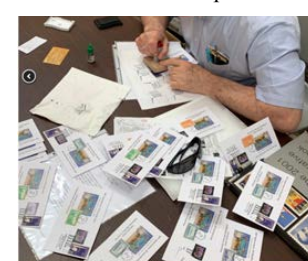
Doug Kieffer (Sitting) and stamp dealer, **Charlie Hamilton** (Standing-left) at **Frank Souder's** table. ↓



New to Lancopex a few years ago are **Ray and Judy Houser**.



PSLC had permission from the Post Office to cancel our show covers under their supervision.



The '39 NY World's Fair theme was a sell out. With 60 covers, all were gone by mid-afternoon.

2019 Lancopex Dealer's Survey

An annual component of Lancopex is our Dealer's Survey, a metric and narrative instrument that helps us keep on our toes.

This year we had 22 vendors that included the USPOD and Food Service. Surveys were given to all, and 19 responded (86.3%) and 17 of the 19 respondents signed (optional) their surveys (89.5.0%).

♦**Did you meet your financial goals?** 17 of 19 said yes (89.5%). The follow-up queried what hindered them from meeting their goals. One commented that key customers did not attend, and the thought he had a poor location on the bourse floor.

♦**What would you recommend for future shows?** Here most of the dealers commented that the show was great and little change, if any, was needed. One said that there was nothing wrong with the show; it was just that customers did not stop at his table. A dealer said he would like more space, while another thought "wine and cheese would be nice."

♦**What is special about Lancopex?** There were some general comments about the location of the show and good attendance. "It is a professionally run show." Almost all commended the club members and show committee and the work that they put into the show as significant to success. "I'm not sure what it is, but keep it up." One dealer noted that he gets to see his friends at the show: customers, club members, and other dealers.

♦**On the food and beverage service** ...the applause was unanimous. It was great. Many offered Kudos to Truys Greiner for covering their lunches again this year.

♦**On a scale of 1 (poor) to 10 (best) how does Lancopex compare to other shows of a similar venue?** The scores ranged from 7 to 15; the latter was rounded to 11. There were 2-7s, 5-9s, and the rest 11-10s (and 1-11). The average was ...**9.47/10.0**

This is up from 9.42 of last year ('18) which had been the best to date. The two 7s were awarded by the two dealers who reported that they did not meet their goals for the show.

It seems we got to do better with the weather and consider having some wine and cheese. Till 2020.

The Veranda Chronicles

What a Show! – The past few weeks were busy ones, with our monthly meeting on April 10th. Nearly 60 members and guests were treated to an informal discussion on the Joys of Philately by Bill Schultz, philatelic judge, writer, speaker, collector, curator, and more than 50-year exhibitor. He opened the session with a music video of a rendition of "Unchained Melody" by the *Alle Orchester bei der*

Musikschau der Nationen, recorded in 2002 in Bremen, Germany. Bill then followed with an overview of postal history, postal systems, the movement of mail via different modes of transportation (water, rail, horseback), discussed cancels and devices, and the postal rates and stamps that covered the cost of this enterprise. Bill then passed around the room his wonderful exhibit pages of covers and letters from West Chester, PA. Moreover, Bill introduced a Single-Frame Exhibit on "Ft. Delaware POW's Postal History". This newly-created exhibit which Bill helped to curate for a collector, contained many unique items sent from the Fort by Confederate (and Union traitor) prisoners of war during the Civil War. The material was rare and unique and has never been exhibited before. A most enjoyable evening was had by all, with photos available on our website. The Society is looking forward to Bill's next visit!

We closed out the month with our 34th Annual Stamp Show and Exhibition – LANCOPEX 2019. And what a Stamp Show it was! I thoroughly enjoyed spending time with many of you and meeting our guests. We signed up at least 10 new members and enticed many more to attend our monthly meetings. The exhibition hall was abuzz with activity,

smiling Dealers and Collectors alike. Our friends from the USPS were in attendance, a broad array of Exhibits and Displays were mounted to whet our appetite, not to mention the concession and all those tasty treats. I do hope you picked up some goodies for your collections.

Elsewhere in this newsletter you'll find the final tally of attendees, the Dealer Survey results, and affiliate feedback. I hope you were smiling while our ad hoc photography crew took photos of the Show, which are posted on our website to memorialize the event. Nearby is a photo of our youngest member, Johnny Martin and his dad, Dan. Both have been very active members since joining last fall, and they volunteered to help at the show.

I personally would like to thank the Members, Volunteers, Dealers, Guests, Patrons, Advertisers, Food Service, the U.S. Postal Service, the Farm & Home Center, the North

Museum of Nature and Science, and the LANCOPEX Planning Committee for a phenomenal Stamp Show. This year's 2-day event was one of the best ever, with nearly 300 customers, club members and friends, and dealers and their helpers. We are looking forward to LANCOPEX 2020!

As we enter the month of May, the Society is pleased to welcome Joseph Sullivan on May 8th for a presentation on *The History of Printing as Portrayed on Stamps: A Topical Study*, with Wayne Heim as our Host. Additionally, on May 23rd we have a special presentation by Rick Barrett on his book *Buffalo Cinderellas – The Gentleman, The Huckster and the Pan American Exposition*. Rick will have books available for sale and will autograph them for any purchasers. See you at the Club. **CJD**



Post Office Presence at Lancopex –'19

Lancopex was fortunate to have our local Lancaster United States Postal Service for both days of our show.



Their sales at Lancopex are always good, so they look forward to returning each year. PO supervisor Lisa Joson gets everything set up early in the Spring.

The PO brings an enormous selection of stamps and other products for sale. Pictured at left are Postmaster John Brodbeck, Jr. (center) and postal employee Gary Fant.



Working the show both days were Lizz Brimmer (L) and Brenda Duncan as seen above.

The PO was also instrumental in providing the cancel devices for our two show covers. USPS Marketing Specialist Michelle Dressler

worked with us until the cancel strike was just what was needed.



The theme of Lancopex and the show covers was the 80th Anniversary of the 1939 NY World's Fair.

